

Message Text

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PAGE 01 STATE 036560

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INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/SAD/FGAYNOR/BT

APPROVED BY EB/OCA/CM/BEBYRON

COM/SAD/JEMURRIN

COM/W/CA/SMILLER

COM/EM/JEDOYLE

AF/EP:LWHITE

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

AMCONSUL KADUNA

AMEMBASSY KHARTOUM

AMEMBASSY NAIROBI

AMEMBASSY PRETORIA

AMCONSUL CAPE TOWN

AMCONSUL JOHANNESBURG

UNCLAS STATE 036560

FOR EMB CAPE TOWN

E.O. 11652: NA

TAGS: BEXP, NI, SU, KE, SF

SUBJECT: SEMI ARID LAND DEVELOPMENT TECH SEMINAR

REF: STATE 297338

1. ALL POSTS KINDLY NOTE FOLLOWING CHANGES SUBJECT MISSION AND TAKE APPROPRIATE ACTION RE HOTELS, APPOINTMENTS ETC.

(A) HOLLY FARMS UNABLE PARTICIPATE DUE TO URGENT BUSINESS COMMITMENT IN EGYPT. (B) PROVIDING VISAS FORTHCOMING AT THIS LATE DATE, THE FIRM OF HOBBS-ADAMS ENGINEERING CO. WILL PARTICIPATE IN MISSION. MR. JIM ADAMS, V.P. OF FIRM, WILL OFFER FULL LINE OF GROUND NUT HARVESTING AND PROCESSING MA- UNCLASSIFIED

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PAGE 02 STATE 036560

CHINERY FOR MECHANIZATION OF PEANUT INDUSTRY. FIRM CAN OF-

FER COMPLETE TURNKEY OPERATION FROM EQUIPMENT TO VARIED SCALE SHELLING & PACKAGING PLANT, COMPANY CURRENTLY DOING BUSINESS IN SUDAN WITH SARKIS-IZMIRLIAN CORP. FIRM HAS NO CONTACTS IN NIGERIA, KENYA OR BOTSWANA. PRIMARY OBJECTIVE IN LATTER COUNTRIES IS (1) EXPOSURE TO BUSINESS PROSPECTS, (2) DIRECT SALES, (3) SALES REPS AND/OR DEALERS IN SUDAN. FIRM SEEKS (1) DIRECT SALES & POSSIBLE JOINT VENTURE. WILL ADVISE FINAL STATUS ON FEB. 17. FOR KHARTOUM:ADAMS WILL ARRANGE ACCOMODATIONS WITH SARKIS. (C) HUGH WILSON OF CES-

SNA WILL NOT ACCOMPANY MISSION. ARBAUGH IS SOLO CESSNA REP.

(D) FOR LAGOS: PAN AM IS NOW RETAINING ORGINAL SCHEDULE. MISSION ETD 1830 FROM JFK VIA PA 188 ON FRIDAY, FEB. 20, ETA LAGOS, FEB 21, 13:40; ETD LAGOS FEB. 21 VIA WT684 AT 16:00, ETA KADUNA 17:00. ALL MISSION MEMBERS ON PA FLIGHT FROM JFK EXCEPT GREEN & VICK WHO WILL JOIN GROUP AT LAGOS AIRPORT ON FEB. 21.

2. FOR NAIROBI: WITH HOSPITALITY FUNDS NOW OBLIGATED AS-SUME POST WILL HOLD RECEPTION ON THURS. EVE MARCH 4TH FOR MISSION AS DISCUSSED. ALL SEVEN FIRMS DESIRE TWO TO THREE BUSINESS APPOINTMENTS ON FRIDAY MARCH, 5TH.

3. FOR JOHANNESBURG: IECO, M & W PUMP, HASTINGS & AGRO TECHNOLOGY PLAN TO MAKE BUSINESS CALLS IN SOUTH AFRICA FOLLOWING BOTSWANA PROGRAM AND SEEK POST'S ASSISTANCE WITH APPOINTMENTS. FORWARDING COMPANY DATA TODAY.

4. APPRECIATE YOUR UNDERSTANDING AND ASSISTANCE RE ABOVE CHANGES.

5. FOR LAGOS: AWARE OF SITUATION AS OF NOON EASTERN STANDARD TIME FEBRUARY 13. KISSINGER

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 FEB 1976
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE036560
Document Source: CORE
Document Unique ID: 00
Drafter: SAD/FGAYNOR/BT
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760056-0447
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760248/aaaabqhl.tel
Line Count: 95
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 297338
Review Action: RELEASED, APPROVED
Review Authority: housmasa
Review Comment: n/a
Review Content Flags:
Review Date: 06 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 JUL 2004 by oatisao>; APPROVED <05 OCT 2004 by housmasa>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SEMI ARID LAND DEVELOPMENT TECH SEMINAR
TAGS: BEXP, NI, SU, KE, SF
To: LAGOS MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006